



# Modern Front-Office System for Leasing and Credit Companies



- > Product management and distribution
- > Quotations
- > Data and document collection
- > Application approval
- > Contract documentation
- > Biometric signing

The LEA front-office system provides powerful and dynamic creation tools for products that can be securely and directly distributed to the sales network of leasing companies. The system covers the entire workflow with the customers - from indicative quotations to contracting and signing business cases. Individual functions are provided by internal modules and integrations with existing company infrastructure. The system is fast and easy to use even with complex financial products. Thanks to its extensive configurability and licensing model, the system flexibly adapts to the needs and size of each company.



## Typical Users

- > Dealers/Intermediaries
- > Sales staff
- > Risk managers/Underwriters
- > Product managers
- > Insurance department
- > Sales/Sales support
- > Operations/Support



- Product-oriented system development
- Sharing of system maintenance and development cost
- Rapid deployment and extensive customizability
- Standard API and open data model
- Integration interfaces
- Tenant configuration for multiple companies
- Bank-level security
- Redundant and scalable deployment (cluster-based)

## Built on Experience

- > Long-term cooperation with TOP 5 Slovak leasing companies
- > Leasing software development since 2005
- > 2nd generation of the system = proven know-how + improved solutions + state of the art technologies



- Product and logic changes without vendor interventions
- Modern and efficient business rule engine
- Parameterizing using complex configuration tables
- Perfect printouts
- Interactive business case completeness wizard

## References

- > LEA front-office system for VUB Leasing a.s. (since 2016)
- > Leasoffer front-office system for UniCredit Leasing Slovakia, a.s. (2005 - 2018)
- > KPS software application for credit risk review, developed for UniCredit Leasing Slovakia, a.s. (since 2012)
- > Personal motor vehicle registry for the Association of Leasing Companies of the Slovak Republic (since 2006)



- Quotations in less than a minute
- Payment calendars calculated in less than 0.1 seconds
- Quotations printed in less than a second
- 100 pages of documentation printed in less than 5 seconds



- Full localization supported
- Available localizations include EN / SK / CZ



- Operation and further development support
- Product portfolio and competences of ARBES Group